**40 Contacts in 4 Minutes**

**Are you wondering who to invite to join your team? Or who to ask for a donation? Here’s a quick way to jog your memory of different contacts that could help you Light The Night! Grab a pen and start writing – you’ll be surprised by how quickly your list grows!**

|  |  |  |
| --- | --- | --- |
| ***Childhood*** | ***More Specific Area*** | ***Contacts*** |
|  | Schools |  |
|  | Neighbors |  |
|  | Sports |  |
|  | Activities |  |
|  |  |  |
|  |  |  |
| ***College*** | Undergrad |  |
|  | Graduate |  |
|  | Fraternities/Sororities |  |
|  | Clubs/Organizations |  |
|  | Dorms |  |
|  |  |  |
|  |  |  |
| ***Children*** | Schools |  |
|  | Sports |  |
|  | Activities (ballet, music, etc.) |  |
|  | Play groups |  |
|  | Camp |  |
|  |  |  |
|  |  |  |
| ***Work*** | Current |  |
|  | Past |  |
|  | Clients |  |
|  | Vendors |  |
|  | Professional Groups/Clubs |  |
|  |  |  |
|  |  |  |
| ***Health Care*** | Hospitals |  |
|  | Doctors/Nurses |  |
|  | Treatment Centers |  |
|  |  |  |
|  |  |  |
| ***Community*** | Civic Organizations |  |
|  | Community Organizations |  |
|  | Political Affiliations |  |
|  | Chamber of Commerce |  |
|  | Church/Synagogue/Mosque |  |
|  |  |  |
| ***Fun*** | Book Clubs |  |
|  | Gym/Personal Trainer |  |
|  | Bridge Club |  |
|  | Dinner Club |  |
|  | Country Club |  |